



MATERIAL HANDLING

Confidential Credit Application and Agreement

www.altg.ca

This Credit Application/Agreement to Yale Industrial Trucks Inc. (YIT) must be fully completed, signed and returned before your request can be considered. This agreement governs all sales to you of YIT products/services on terms and conditions set forth by YIT or which may be established as policy from time to time by YIT. Terms and conditions of credit approval are listed on page 2. Sales representatives or agents of YIT are authorized to amend or change terms of sale or the terms and conditions of this Agreement. All information provided by the Applicant will be kept confidential.

General Business Details

Legal Name of Business _____

Address _____ City _____ Province _____ Postal Code _____

Telephone _____ Fax _____

Trade Name/Style _____

How long at this address? _____ Is the location owned or rented? _____ Landlord _____

Number of years in business? _____

Legal form of business: Proprietorship Partnership Corporation

Government Organization No Yes If yes please choose among: Federal Provincial Municipal

If applicant is a subsidiary, please provide name and address of parent company _____

Do you want invoices emailed: No Yes If yes provide email address: _____

Does your company require purchase orders? * Always Never Sometimes Describe: _____

*All written or verbal request received for service, rentals and parts will be considered as legal authorization by your company for work performed services provided. Strictly as a courtesy, YIT may wait up to 5 days for a purchase order number prior to billing. However, after 5 days invoices will automatically be processed and sent to the customer for payment.

Ownership Details as applicable

Officer's name: _____ Title: _____

Key Contact: _____ Key Contact Email: _____

A/P Contact: _____ A/P Email: _____ A/P Phone Number: _____

Credit Information

Annual Sales _____ No. of employees _____ Net worth of company _____

Name of bank and branch _____ Phone _____

Major Trade References

Name of Supplier _____ Address _____

Telephone _____ Email address: _____

Name of Supplier _____ Address _____

Telephone _____ Email address: _____

Please refer to page 2 of this agreement for terms and conditions of credit privileges.



Terms and Conditions of Credit Agreement

This is an "Application" and "Agreement" for credit and shall apply to any and all credit extended by YIT. The credit applicant understands and agrees to the following terms and conditions of sale:

1. Terms of sale are **NET 30 days**. Agents or representatives of YIT are not authorized to change or adjust credit terms without written authorization of the Credit Manager.
2. **Special terms granted to your company may be revoked if the account is not maintained in good standing.** Invoices not paid after the due date means your account is NOT in good standing. Interest is charged on past due accounts at the rate of 18% per annum (subject to change) on unpaid invoices after their due date.
3. All claims against invoices must be made within ten days after receipt of goods or services to authorized personnel.
4. Goods may NOT be returned without prior authorization of YIT.
5. Goods/Merchandise when authorized for return will be subject to a minimum 20% restocking charges.
6. NSF cheques will be subject to a \$35.00 charge
7. Failure to comply with these Terms and Conditions may result in cancellation of credit privileges without notice.
8. Applicant agrees to bear all costs incurred in collecting any unpaid amounts including but not limited to, legal fees and court costs on solicitor/client basis.
9. The information given in this Application and Agreement is warranted to be true, complete and correct and given for the purpose of obtaining credit.
10. The applicant consents to the obtaining of credit and/or personal information as may be required in connection with the credit line hereby applied for or any renewal or extension thereof and to the disclosure of any trade information concerning the applicant to any credit reporting agency or to any person with whom the applicant has or proposes to have financial relations.
11. This Agreement shall be governed by the laws of the Province of Ontario and the laws of Canada applicable in Ontario.

_____ Dated

_____ Authorized Signature of officer or owner

_____ Print Name

_____ Title

Please return completed form to applicable location.

Camions Industriels Yale Inc. 6250 Rue Zéphirin-Paquet local 300, Québec City, QC G2C 0M3 Telephone: (418) 527-3431 Fax: (514) 780-1379	Camions Industriels Yale Inc. 560 Av. Orly Dorval, QC H9P 1E9 Telephone: (514) 780-0800 Fax: (514) 780-1379	Yale Industrial Trucks Inc. 340 Hanlan Road Woodbridge, ON L4L 3P6 Telephone: (905) 851-6620 Fax: (905) 851-6866	Yale Industrial Trucks Inc. 37 Intrepid Court London, ON N5V 4N8 Telephone: (519) 453-1050 Fax: (519) 453-7284	Yale Industrial Trucks Inc. 5335 John Lucas Drive Burlington ON L7L 6A8 Telephone: (905) 643-4105 Fax: (905) 643-6116
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